



## Position Description

**Position Title:** Investment Manager

**Location:** Port Botany

**Division:** Finance

**Position Status:** Permanent Full Time

### POSITION PURPOSE

This position is responsible for supporting the CFO, Finance and Treasury teams by taking ownership of the company's corporate valuation/debt and regulatory model. Other key responsibilities will be to support the annual strategic and business planning process, evaluate ongoing commercial projects, capital, debt and investment requirements and undertake a range of special projects. The Investment Manager will also support the CFO to implement a "centre of excellence" for the organisation to assist all business units to deliver on their corporate finance, strategic and commercial business objectives.

### ORGANISATIONAL CONTEXT

NSW Ports is a privately owned consortium of leading institutional investors: IFM Investors, Australian Super, Tawreed Investments Limited and Q Super, Cbus, Hesta and Hostplus. Our shareholders represent over five million Australian superannuation fund members and are long term investors with interests in a range of Australian infrastructure assets.

NSW Ports began operations in mid-2013 under a 99-year lease for Port Botany, Port Kembla, Cooks River Intermodal Terminal. and the Enfield Intermodal Logistics Centre. As custodian of these assets, we are committed to taking a long-term and sustainable approach to the way we operate, the actions we need to take or encourage from others and the way we work with our stakeholders. NSW Ports is principally a land manager with operational responsibility for: the Bulk Liquids Berths at Port Botany, common user bulk liquid and dry bulk berths at Port Kembla, rail infrastructure at Port Kembla and common user roadways at both Ports and Enfield Intermodal Logistics Centre.

Port Botany and Port Kembla are economic assets of national significance, critical to the future economic growth and development of NSW. They are NSW's key import and export gateways, collectively contributing around \$4.4 billion per year to the NSW economy and supporting over 30,000 jobs.

NSW Ports operates to 5 key strategic objectives to sustainably cater for forecast trade growth:

1. Provide efficient road connections to the ports and intermodal terminals;
2. Grow rail transport of containers;
3. Use land and infrastructure efficiently;
4. Grow port capacity; and
5. Protect the ports and intermodal terminals from urban encroachment.

NSW Ports has 5 core values which support the vision, shape the culture, and enable the strategic objectives of the company:

1. **CARE** – We care about the wellbeing of ourselves, each other, and our stakeholders.
2. **INTEGRITY** – We are honest and real in all that we do.
3. **COLLABORATION** – We work together, respecting one another's views, and make our work environment fun and enjoyable.



4. **ACCOUNTABILITY** – We do what we say we will do and take responsibility for achieving the outcome.
5. **PASSION** – We are committed to NSW Ports and the future of our business and industry.

#### **ACCOUNTABILITIES / KEY RESPONSIBILITIES**

- Accountable for the corporate valuation model, which is to be updated on a quarterly basis and corporate debt model to be updated as required.
- Accountable for the corporate regulatory model and perform regulatory and pricing analysis on an ongoing basis.
- Conduct economic analysis and research, trade analysis and forecasting to support the annual strategic and business planning process and the business plan document for the Board.
- Establish and continually improve on a set of corporate models to be adopted by the business to standardise analysis of commercial opportunities and investment/capital expenditure proposals.
- Support project teams in preparation of business cases for development and investment opportunities for the group.
- Support the CFO and Group Treasurer in various projects around capital structuring and capital raising transactions including debt financing in local and international capital markets.
- Support members of the Executive Team to implement strategic initiatives and capital projects as required.
- Contribution to the periodic master planning process and work with stakeholders to prepare economic impact assessments of the business.

#### **POSITION REPORTS**

This position reports to the CFO. The position has no direct reports.

#### **KEY WORKING RELATIONSHIPS**

<b>Internal</b>	<b>External</b>
<ul style="list-style-type: none"><li>• Executive Team</li><li>• Senior Managers and Market Analyst in the Commercial and Business Development team and Property team.</li><li>• Corporate Finance and Treasury team.</li></ul>	<ul style="list-style-type: none"><li>• Shareholders.</li><li>• Advisors e.g. finance, tax, regulatory and economic advisers.</li></ul>

#### **REQUIRED SKILLS, QUALIFICATIONS and EXPERIENCE**

- Tertiary qualifications in relevant discipline E.g. Bachelor of Commerce.
- Post-graduate qualifications such as CA or CFA.
- Advanced understanding of corporate finance theory.



- Minimum of five years' experience in Big 4 Corporate Finance (Financial Modelling / Valuation etc), Investment Banking, Corporate Development or an unlisted infrastructure fund.
- Experience working with businesses in the infrastructure, or energy & utilities sectors.
- Experience developing complex financial models and high levels of commercial acumen.
- Strong written and verbal communication skills and experience writing detailed business cases for senior managers.
- Ability to develop trusted partnerships with stakeholders at all levels.
- Ability to plan, organise and execute many complex project activities in a structured way, and an ability to meet deadlines and to work independently.
- Driver's licence and car.