

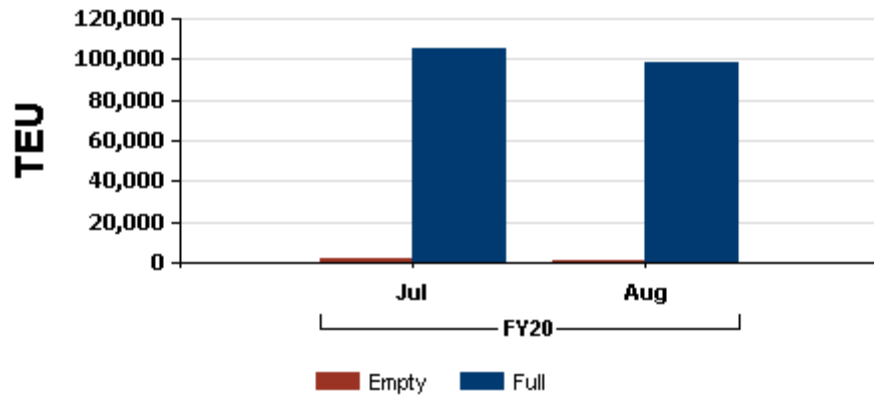
NSW Ports Monthly Trade Report

August 2019 (FY20)

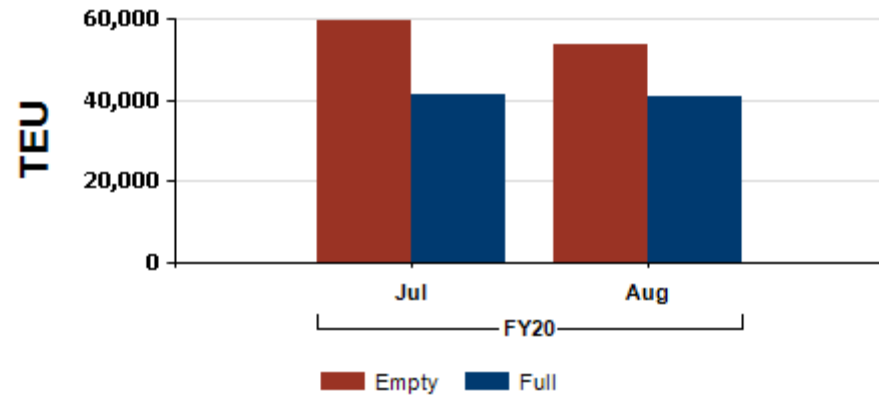
Port Botany Total Full and Empty TEU Trade for August FY20

| | | AUG FY20 | AUG FY19 | VARIANCE | FY20 YTD | FY19 YTD | VARIANCE |
|--------------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|
| EXPORT | Empty | 53,786 | 68,686 | -21.69% | 113,402 | 136,153 | -16.71% |
| | Full | 40,770 | 47,548 | -14.26% | 82,170 | 94,309 | -12.87% |
| | Total | 94,556 | 116,234 | -18.65% | 195,572 | 230,462 | -15.14% |
| IMPORT | Empty | 976 | 938 | 4.05% | 2,760 | 2,532 | 9.00% |
| | Full | 98,498 | 114,365 | -13.87% | 203,363 | 221,695 | -8.27% |
| | Total | 99,474 | 115,303 | -13.73% | 206,123 | 224,227 | -8.07% |
| GRAND TOTAL | | 194,030 | 231,537 | -16.20% | 401,695 | 454,689 | -11.65% |

Port Botany TEU Imports for FY20



Port Botany TEU Exports for FY20



Port Botany Top Ten Containerised Commodities - TEU for August FY20

| IMPORTS | AUG FY20 | AUG FY19 | VARIANCE |
|---------------------------------------|----------|----------|----------|
| Miscellaneous Manufactured Articles | 18,637 | 23,713 | -21.41% |
| Machinery | 14,396 | 16,604 | -13.30% |
| Foodstuffs, Beverages, Tobacco | 11,068 | 11,390 | -2.83% |
| Plastic & Rubber | 9,079 | 10,672 | -14.93% |
| Iron, Steel, Aluminium & Other Metals | 7,857 | 7,918 | -0.77% |
| Chemicals | 6,965 | 7,543 | -7.66% |
| Paper, Paper Products, Wastepaper | 6,500 | 7,584 | -14.29% |
| Textiles & Textile Articles | 4,601 | 5,366 | -14.26% |
| Stone, Ceramics, Glass | 4,434 | 5,201 | -14.75% |
| Wood, Timber, Cork & Articles Thereof | 2,924 | 2,919 | 0.17% |

| EXPORTS | AUG FY20 | AUG FY19 | VARIANCE |
|---------------------------------------|----------|----------|----------|
| Paper, Paper Products, Wastepaper | 6,652 | 6,932 | -4.04% |
| Iron, Steel, Aluminium & Other Metals | 5,997 | 5,767 | 3.99% |
| Foodstuffs, Beverages, Tobacco | 4,200 | 4,409 | -4.74% |
| Vegetable Products | 3,217 | 4,993 | -35.57% |
| Wood, Timber, Cork & Articles Thereof | 3,126 | 4,197 | -25.52% |
| Chemicals | 2,812 | 2,769 | 1.55% |
| Miscellaneous Manufactured Articles | 2,567 | 2,809 | -8.62% |
| Animals, Animal Products | 2,348 | 2,132 | 10.13% |
| Machinery | 2,265 | 2,643 | -14.30% |
| Plastic & Rubber | 2,128 | 2,390 | -10.96% |

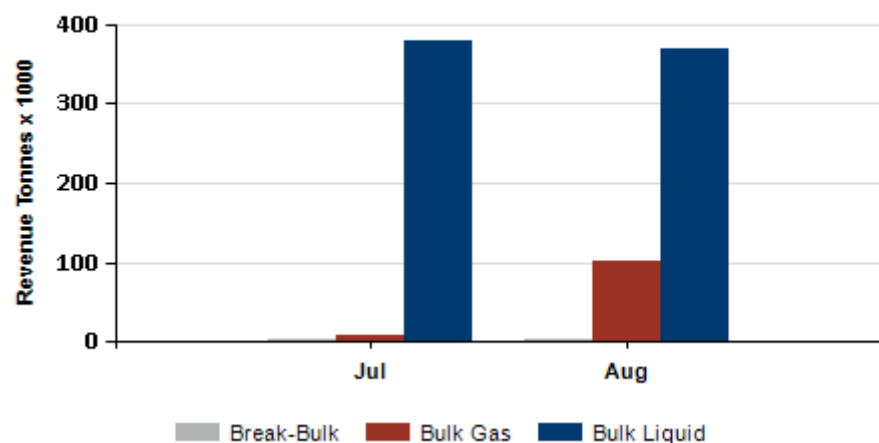
Port Botany YTD Container Vessel Visits for August FY20

| TEU BAND (VESSEL CAPACITY) | AUG FY20 | AUG FY19 | FY20 YTD | FY19 YTD |
|-------------------------------|-----------|-----------|------------|------------|
| 0 - 1,000 | 1 | 3 | 3 | 6 |
| 1,001 - 2,000 | 15 | 11 | 28 | 22 |
| 2,001 - 3,000 | 7 | 10 | 14 | 24 |
| 3,001 - 4,000 | 8 | 10 | 20 | 18 |
| 4,001 - 5,000 | 24 | 26 | 48 | 41 |
| 5,001 - 6,000 | 24 | 27 | 51 | 62 |
| 6,001 - 7,000 | 8 | 8 | 16 | 16 |
| 7,001 - 8,000 | 1 | 2 | 1 | 3 |
| 8,001 - 9,000 | 1 | 1 | 4 | 1 |
| 9,001 - 10,000 | 0 | | 2 | |
| GRAND TOTAL | 89 | 98 | 187 | 193 |

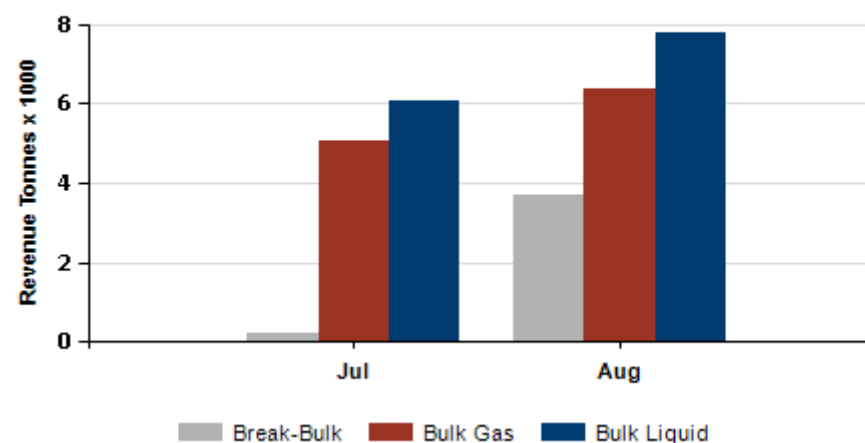
Port Botany YTD Non-Containerised Trade by Cargo Class in Revenue Tonnes for August FY20

| | | AUG FY20 | AUG FY19 | VARIANCE | FY20 YTD | FY19 YTD | VARIANCE |
|--------------------|--------------|----------------|----------------|---------------|----------------|----------------|----------------|
| EXPORT | Break-Bulk | 3,702 | 2,244 | 64.97% | 3,887 | 3,474 | 11.86% |
| | Bulk Gas | 6,393 | 10,404 | -38.55% | 11,458 | 20,621 | -44.44% |
| | Bulk Liquid | 7,766 | 3,181 | 144.21% | 13,855 | 11,443 | 21.08% |
| | Total | 17,861 | 15,828 | 12.84% | 29,200 | 35,538 | -17.84% |
| IMPORT | Break-Bulk | 467 | 1,114 | -58.08% | 2,980 | 2,847 | 4.67% |
| | Bulk Gas | 100,355 | 2,322 | 4221.92% | 107,603 | 99,114 | 8.56% |
| | Bulk Liquid | 368,203 | 354,233 | 3.94% | 746,653 | 826,114 | -9.62% |
| | Total | 469,025 | 357,669 | 31.13% | 857,236 | 928,075 | -7.63% |
| GRAND TOTAL | | 486,886 | 373,497 | 30.36% | 886,436 | 963,613 | -8.01% |

Port Botany YTD Non-Containerised Imports by Cargo Class in Revenue Tonnes for FY20



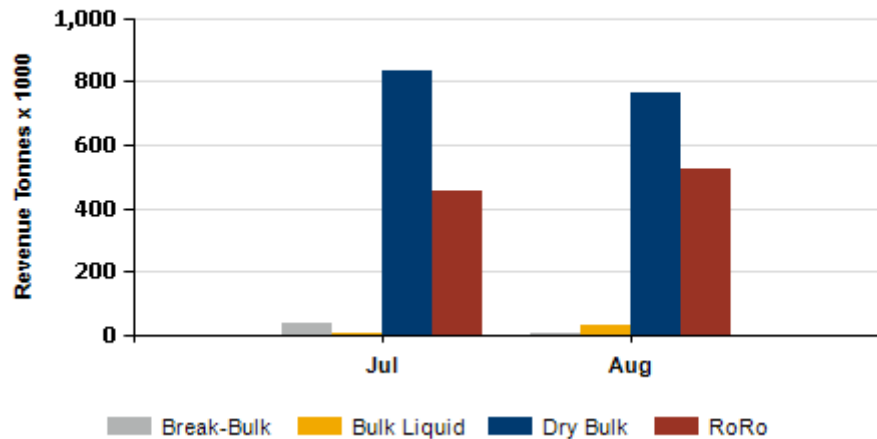
Port Botany YTD Non-Containerised Exports by Cargo Class in Revenue Tonnes for FY20



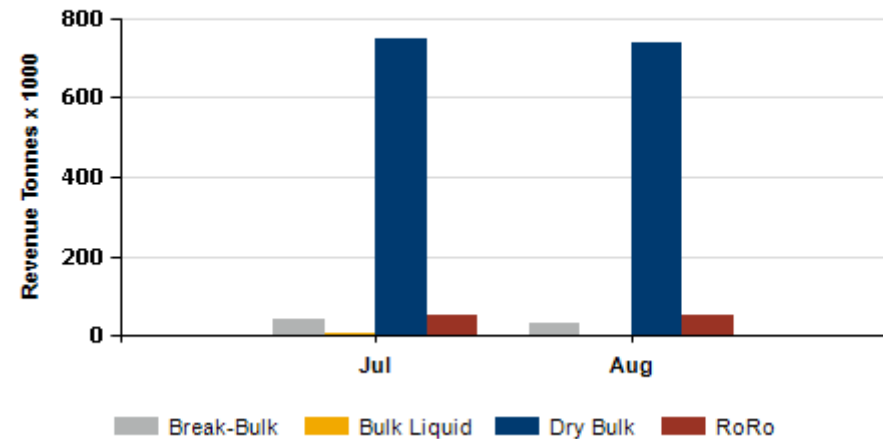
Port Kembla YTD Non-Containerised Trade by Cargo Class in Revenue Tonnes for August FY20

| | | AUG FY20 | AUG FY19 | VARIANCE | FY20 YTD | FY19 YTD | VARIANCE |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------|
| EXPORT | Break-Bulk | 29,196 | 70,371 | -58.51% | 70,681 | 118,683 | -40.44% |
| | Bulk Liquid | 0 | 0 | 0.00% | 5,734 | 0 | 100.00% |
| | Dry Bulk | 739,075 | 843,056 | -12.33% | 1,489,699 | 1,379,453 | 7.99% |
| | RoRo | 49,806 | 44,186 | 12.72% | 99,818 | 82,344 | 21.22% |
| | Total | 818,077 | 957,614 | -14.57% | 1,665,933 | 1,580,480 | 5.41% |
| IMPORT | Break-Bulk | 6,265 | 13,719 | -54.34% | 43,617 | 94,963 | -54.07% |
| | Bulk Liquid | 33,815 | 34,555 | -2.14% | 43,493 | 34,555 | 25.87% |
| | Dry Bulk | 764,738 | 720,903 | 6.08% | 1,600,591 | 1,303,251 | 22.82% |
| | RoRo | 524,404 | 585,263 | -10.40% | 982,539 | 1,093,374 | -10.14% |
| | Total | 1,329,222 | 1,354,439 | -1.86% | 2,670,241 | 2,526,143 | 5.70% |
| GRAND TOTAL | 2,147,299 | 2,312,053 | -7.13% | 4,336,173 | 4,106,623 | 5.59% | |

Port Kembla YTD Non-Containerised Imports by Cargo Class in Revenue Tonnes for FY20



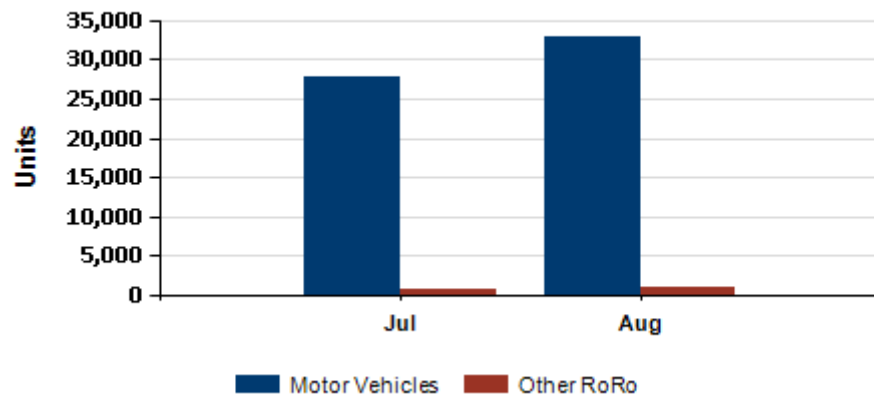
Port Kembla YTD Non-Containerised Exports by Cargo Class in Revenue Tonnes for FY20



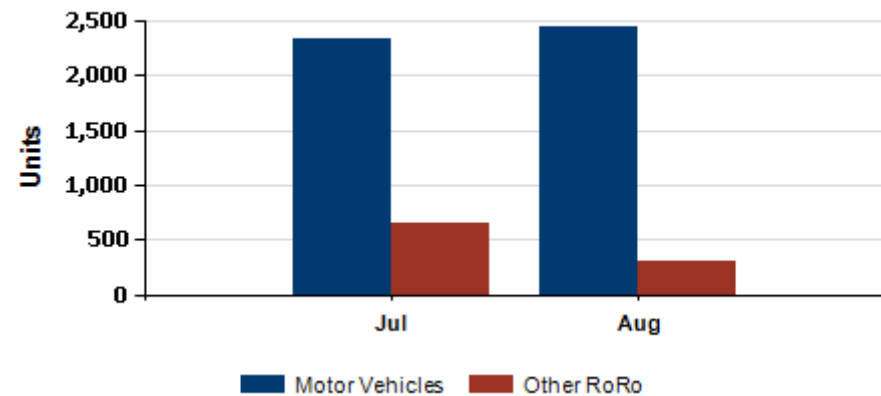
Port Kembla YTD Roll On Roll Off Units for August FY20

| | | AUG FY20 | AUG FY19 | VARIANCE | FY20 YTD | FY19 YTD | VARIANCE |
|--------------------|----------------|---------------|---------------|----------------|---------------|---------------|---------------|
| EXPORT | Motor Vehicles | 2,436 | 2,970 | -17.98% | 4,766 | 5,773 | -17.44% |
| | Other RoRo | 298 | 144 | 106.94% | 951 | 278 | 242.09% |
| | Total | 2,734 | 3,114 | -12.20% | 5,717 | 6,051 | -5.52% |
| IMPORT | Motor Vehicles | 32,908 | 37,002 | -11.06% | 60,834 | 67,239 | -9.53% |
| | Other RoRo | 947 | 1,045 | -9.38% | 1,665 | 2,132 | -21.90% |
| | Total | 33,855 | 38,047 | -11.02% | 62,499 | 69,371 | -9.91% |
| GRAND TOTAL | | 36,589 | 41,161 | -11.11% | 68,216 | 75,422 | -9.55% |

Port Kembla YTD Import Roll On Roll Off Units for FY20



Port Kembla YTD Export Roll On Roll Off Units for FY20



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Glossary

TEU - twenty foot equivalent unit, the standard measure for containers.

Revenue Tonne - the greater of mass or volume of the cargo measured in units of metric tonnes, cubic metres, or kilolitres.

Motor Vehicles – please note motor vehicles includes both new and used vehicles.